

Outside/Inside Sales Professional

Location: Austin Office
605 West 4th Street
Austin, TX 78701
Employee Type: Full-Time Employee
Industry: Sales - Marketing Advertising Printing - Display Graphics
Manages Others: No
Job Type: Sales, Customer Service, Business Development
Education: Preferred 2 years Advanced Education
Experience: At least 2 year(s)
Travel: Local Austin Area
Relocation Covered: No
Posted: 6/15/2009

Job Description:

Business-to-business sales and contacts. Use of problem solving skills and exceptional work ethic a must. Join our team and become involved in the fast-paced graphics/sign industry.

We use the latest innovation and technology to create customized graphics, signs, banners, trade show exhibits, point of sale advertising, museum graphics, vehicle graphics, etc. Our talented team is one that accomplishes our goals with quality, integrity and exceptional customer service. We enjoy our work environment and reward performance.

We are looking for high quality sales professionals to work in our Austin location.

Requirements:

Qualified candidates will possess a track record of strong sales skills. We are looking for aggressive self-starters who can generate leads as well as develop and manage existing accounts.

- * Previous sales experience required.
- * Sign industry knowledge is a plus.
- * Experience and ability to prospect using leads, referrals and cold-calling is essential.
- * Must be customer focused, organized, responsible and eager to work within a fast paced, team environment.
- * Integrity and strong work ethic are valued.

We offer qualified candidates an attractive compensation plan made up of base plus commissions.

API is a recognized leader in the sign and graphic industry. Our dedication to quality and on time delivery is unsurpassed in the Austin area and southwest Texas region. We are aggressively looking for quality sales people to add to our staff.

If interested, you may email your resume to resume@austinphotoimaging.com